opens new 52 awatt-hour solar farm

UE - Kaual is now home to rgest integrated solar and facility in the world.

Bissell at a blessing held for the so lar farm on Wednesday.

KIUC landed on the Idea of the solar farm as a way to expand its renewable energy focus according to Jan TenBruggencate, president of the KIUC Board of Directors.

"In 2014 KIUC sought to balance its expanding renewable energy

The result was a 2015 Solar City and KIUC purchase power agreement for a 13-megawatt solar project, coupled with a 52-megawatt power battery system.

Tesla came on board in February 2016 when Solar City selected the company to supply the 52-megawatt power pack lithium



It's the first step of many to come in the realm of solar power and battery storage systems, and experts believe the technology will evolve rapidly over the next lew

and

crem

Ple o Panel

Init

"This is new technology and it's very exciting," said JB Straubel, chief technical officer of Tesla.

The concept has the ability to be scaled to fit multiple needs. Straubel said, and could be used in both small and industrial-scale business to have battery storage on site for things like backup later, he

# In the Spotlight

**KIUC Makes Headlines Around the World** 

2017 Annual Report

IMEA - After more than 100 water is being returned to the

Tuesday, the Hawall Commission ter Resource Management apd a mediated settlement reached mplaint that "will immediately continuous flows in the

River, as well as provide the tunity for a renewable energy . water for Hawallan homeg, and farming," according to a from the state Department of nd Natural Resources.

ture Association, claiming too much water was being diverted from Waimea

"Today's agreement ensures, that for the first time in over 100 years, life-giving water will once again flow continuously in Walmea River, from mauka (mountain) to makai (sea). which is vital for the health of the river and our community," said Galen Kaohi; president of Poral Wat Ola

Under the agreement, tens of mil-Hons of gallons of water will be restored to the river daily, water that is currently being diverted through a system of ditches built in the early

collabor lishes a ! ers can b on the W Nakatami,

ADC. The Kau was also or tlement, and pose project renewable e ter, accordin

"We are ple step has been

Board outlines strategic goals

THE GARDEN ISLAND

LIHUE — The Kaual Island Utility Cooperative Board of Directors set a goal of 79 percent renewable energy by 2030 in a new strategic plan adopted yesterday.

"We are fully confident on kning trackrecord of



on volume of sumed.

**●** Continue strategic imp mate change ducing the u

dental fed

# ower of the sun nade by Po'ai Wat Ola, Vatershed in 2013 agai Liarness a KIUC unveils

energy project rearm set to open this year

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presentatives

iai Island Utility

Solar City/Tesla

s online in early

bring us very

is set to

LIHUE — Kattal Island Utility Cooperative and AES Distributed Energy are: amounced a lower-purchase agreement for a plant that all provide solar energy with the benefits of attemphased energy with the purchase of an attemphased energy shorten that will be to fery-based energy storage that will be lo-ed on former sugar land between Lawai

with the targest solar-plus-transcale-battery system in Hawaii and one of biggest battery systems in the world. The eci consists of 28 megawatt solar photodc and a 20 MW, five-hour duration, ener-

cost of of-fired power and should help If goal of 50 pervable, well ahead et year of 2023, 1 Bissell, KIUC

and CEO, "We've cessful in reducing

to using 10 million gallons of diesel less than we were using in 2008. The Solar City solar farm. o generate

which consists of 55,000 solar panels, will have the capacity to generate up to 22,000 MWh of power to ratepayers, said KIUC spokesperson Beth Tokloka. That's about 5 percent of the Island's total energy consumption.

The farm, located next to KIUC's Kapaia power plant. will also bring increased re-Itability via battery storage that will be used to help stabilize the grid and provide backup when other generahave to shut down.

solar and battery storage project, power would be produced during the day and stored in batteries to be used during KIUC's peak in the evening hours, when there is no sunlight." Bissell

KIUC strongly believes that dispatchable solar projects such as this and pump storage hydro are ways for Kanal to cost effectively

Kaua'i Island **Utility Cooperative** sources & percent Your Touchstone Energy Cooperative

dropower, 11 percer blomass and 17 percent so-

SolarCity was the contractor for KIUC's 12-megaw solar array in Koloa, which went into operation i September 2014. A SolarCity/Tesla solar farm ne: to plant is slated to open early this ye

# **Chairman & CEO**



"In 2017 our Board of Directors set an aggressive goal of reaching 70 percent renewable generation by the year 2030. By forging strategic partnerships and pursuing cutting edge technology, we expect to reach that goal nearly a decade early. KIUC is now recognized globally as an industry leader in energy transformation and climate change adaptation."

David Bissell
 President and Chief Executive Officer

"KIUC's incredible journey to success over its first 15 years is attributable to a complete team effort. Your elected board has confidence adopting bold strategic goals because we know we are supported by highly capable and committed staff, along with our memberowners who take pride in our collective work as a responsible steward of our natural resources and our community."

Allan SmithChairman of the Board

# 2018 BOARD OF DIRECTORS



#### 2018 Executive Board

Chairman: Allan Smith

Vice Chair: Jan TenBruggencate

Treasurer: Peter Yukimura

Secretary: Calvin K. Murashige

Board: Dee Crowell, David Iha,

Janet Kass, Jim Mayfield,

Teofilo Phil Tacbian

#### 2018 Board Committees

### Executive

Chairman: Jan TenBruggencate

Members: Calvin K. Murashige, Allan

Smith, Peter Yukimura

### Finance & Audit

Chairman: Peter Yukimura

Members: Janet Kass,

Jim Mayfield

### Government Relations/Legislative

Affairs

Chairman: Teofilo Phil Tacbian

Members: Dee Crowell, David Iha

#### International

Chairman: David Iha

Members: Teofilo Phil Tacbian,

Jan TenBruggencate

#### **Member Relations**

Chairman: Calvin K. Murashige

Members: Janet Kass,

Jan TenBruggencate

#### Policy

Chairman: Dee Crowell

Members: Jim Mayfield,

Calvin K. Murashige

### **Strategic Planning**

Chairman: Jim Mayfield

Members: Dee Crowell,

Janet Kass

# **KIUC IN THE NEWS**



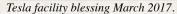
"First in the World" was the headline emblazoned on the front page of The Garden Island newspaper on March 9, 2017. So began a year that would be marked by local, national and international acclaim for a relatively small electric cooperative located on a tiny island in one of the most geographically isolated locations on the planet.

Kaua'i Island Utility Cooperative's historic partnership with Tesla resulted in a huge step forward in what is believed to be the future of renewable energy around the globe: batteries and energy storage.



Taiwan Public Television interviews David Bissell at the Kapaia Power Station.





The Tesla solar-plus-battery

acres of land leased from Grove

storage facility, located on 50

Farm in Kapaia, consists of

55,000 solar PV panels that

feed energy into 272 Tesla

Powerpack batteries. That

energy is stored and dispatched

during KIUC's evening peak,

releasing up to 13 megawatts

of solar power over four hours

All eyes were on Kaua'i for

the project blessing, which was held on March 8 and was

covered by a CNBC news

followed, the KIUC-Tesla

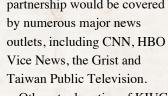
crew throughout the morning.

In the weeks and months that

after the sun sets.

partnership would be covered by numerous major news outlets, including CNN, HBO Vice News, the Grist and

Others took notice of KIUC's groundbreaking work as well. A United Nations affiliated organization, the Small Island Developing States Sustainable **Energy Initiative (SIDS** with KIUC on behalf of their 30-plus member countries. The SIDS DOCK collaboration allows KIUC to share information with island nations goals of sustainable economic



DOCK), requested a partnership renewables starting in 2010 around the world to promote the



Chief of Operations Mike Yamane with Engadget News.

development and adaptation to climate change.

Following the devastation of Hurricane Maria in September 2017, KIUC's President and CEO David Bissell was one of 11 industry leaders invited to participate in Puerto Rico's long-term energy transformation efforts.

KIUC's move toward

has been nothing short of remarkable. The transition from being 92 percent dependent on oil in 2010 to operating on a diverse portfolio of hydropower, biomass and solar totaling 44 percent of our energy mix by 2017, proved to be newsworthy and inspirational not just on Kaua'i, but throughout the world.



KIUC's Ed Nakaya comments on the 25th Anniversary of Hurricane 'Iniki with Hawai'i News Now reporter Ashley Nagaoka.



HBO Vice News covered the Tesla opening in April 2017.

# **KIUC LEADING THE WAY**

### **Streetlight Retrofit Saves Money and Energy**

The New Year got off to a bright start when Kaua'i became the first county in the state to convert all of its streetlights to LED technology in January 2017.

The project, a partnership between KIUC and the County of Kaua'i, involved the retrofit of the county's 2,900 streetlights and the state's 582 streetlights and is expected to save the county approximately \$400,000

annually. The new lights also have a much longer lifespan, require less maintenance, and can be monitored and controlled remotely.

The project is one of several that have resulted from a memorandum of understanding (MOU) that was signed in 2013 by the Mayor and KIUC's President and CEO David Bissell, affirming a commitment to collaborate on sustainable

projects that benefit the people of Kaua'i and Ni'ihau. Senator Ron Kouchi was an early champion of the retrofit.

"We are pleased to collaborate with KIUC on this important project," said Mayor Bernard Carvalho, Jr. "It's part of our commitment to work closely with our local utility to reduce Kaua'i's dependence on fossil fuels and lower the cost of energy for our residents."

### **Pumped Storage Hydro**



A groundbreaking agreement signed in April by KIUC and a number of other parties was widely lauded for immediately restoring continuous flows in the Waimea River, as well as enabling a significant renewable energy project, and providing water for Hawaiian

homesteading and farming.

The agreement between the State Department of Hawaiian Homelands, the Agribusiness Development Corporation, the Kekaha Agriculture Association, the community group Pōʻai Wai Ola hui and KIUC is now considered a model for a

holistic approach in dealing with complex water issues.

KIUC is taking initial exploratory steps in developing at 25 megawatt (MW) pumped storage hydro project that involves the rehabilitation of three reservoirs in Waimea, along with infrastructure upgrades that will benefit DHHL and ADC as well.

"Historically, Hawai'i's highly contentious water disputes have taken many years, if not decades to settle. Due to the incredible work by all parties involved, this settlement was reached and finalized a little more than a year after mediation began," said Suzanne Case, Chair of the State Department of Land and Natural Resources.

When complete, the pumped storage hydro facility is expected to meet a full 15 percent of Kaua'i's energy needs.

### AES x2

KIUC's groundbreaking work on solar plus storage continued in 2017, with two new purchase power agreements (PPA) for utility scale facilities negotiated with industry leader AES Distributed Energy. In Lāwa'i, AES is constructing a 20 MW storage system that will discharge for up to five hours during evening peak for a total of 100 megawatt hours of power. That system is expected to be operational by the end of 2018.

A second PPA was negotiated with AES for a 14 MW solar facility in conjunction with a 70 megawatt hours (MWh) battery energy storage system to be housed on-base at Pacific Missile Range Facility – Barking Sands.

The PPA price for both systems is roughly 11 cents per kilowatt hour (kWh), which is well below the current price of oil, and is locked in for a 25-year period.

"By the end of 2019, KIUC will be able to supply roughly 65 percent of Kaua'i's night time peak load with stored solar generated energy. To be able to accomplish this in a cost effective manner was just a dream a few years ago," stated Bissell. "The partnerships between KIUC's engineers and those of some of the best renewable energy companies in the world is making the impossible a reality."

### **RUS Loan Approved**

In November the good news arrived that KIUC would receive a \$60 million loan from the U.S. Department of Agriculture Rural Utilities Service to help pay for capital improvement projects that will be ongoing for the next two to three years.

"Low-cost funding for our system enhancements helps keep our rates as low as possible," said KIUC's President and CEO David Bissell. "Electric utilities are very capital-intensive, and we've been able to continue to upgrade our electrical grid without a base rate increase since 2010 because of this access to low-cost capital. That's one of the significant benefits of being a memberowned cooperative."

Some of the projects the loan will fund are: relocating the Kapa'a baseyard to a higher elevation in Anahola as a climate mitigation measure, upgrading and replacing battery systems

at Kōloa and Port Allen solar facilities to enhance reliability, grid hardening by selectively replacing and undergrounding lines, transformers and poles throughout the island, and IT upgrades to improve operability and functionality of the smart grid system.







# **AWARDS AND MEMBER BENEFITS**

### **KIUC Wins Big**

KIUC was recognized by the Smart Electric Power Alliance for having more energy storage watts per customer than any utility in the nation in 2017, and was ranked fifth in the nation in total annual megawatts of storage.

2018 TOP 10	UTILITY ENERGY STORAGE RA ANNUAL WATTS-PER-CUS	
1	Kauai Island Utility Cooperative	415.3 W/C
2	Tucson Electric Power	50.0 W/C
3	Maui Electric	36.5 W/C
4	San Diego Gas & Electric	31.7 W/C
5	Glendale Water & Power	22.9 W/C
6	American Samoa Power Authority	20.4 W/C
7	Hawaii Electric Light Company	16.4 W/C
8	Southern California Edison	11.1 W/C
9	Green Mountain Power	10.6 W/C
10	City Utilities of Springfield, MO	8.8 W/C



### **Saving Members Time and Money**

More and more KIUC members are paying their bills, tracking their usage, and reporting outages online by using the Smart Hub and other online services offered by KIUC. In fact, the proportion of payments made either online or via the new customer service kiosk was up 44.5 percent in 2017 versus the previous year. By the end of 2017, nearly 5,500 KIUC

members were signed up for Smart Hub.

KIUC issued roughly 2,600 rebates for energy efficient appliances and 71 rebates for new solar water heater installation. Our Energy Services staff conducted 41 home visits for efficiency consultations, and worked with 80 large customers on commercial retrofit programs throughout 2017.

### **Board Approves Patronage Capital Retirements**

Excellent financial results in 2017 led to the Board of Directors deciding to return \$3.2 million in patronage capital retirements to its members.

Patronage capital is money that the cooperative has left over after paying all of its expenses and meeting its lenders' expectations for financial stability. At the end of the year, money is credited to each member's patronage capital account according to the amount the member paid for electricity. This is the member's equity in KIUC.

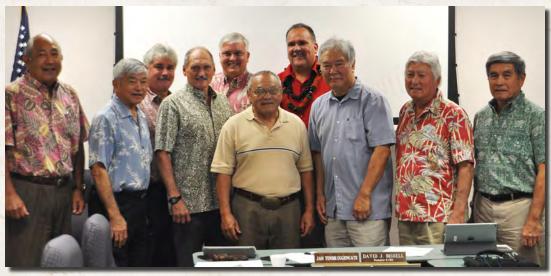
"A rural electric cooperative exists solely to provide its members with electricity," Board Chair Allan Smith explained. "In a co-op, margins don't belong to the company; they belong to the

individual members who paid money on their monthly bills."

The amount of each individual member's retirement is based on the amount paid for energy used. For 2017, the average amount to be returned is about \$44, based on usage of 500 kWh per month.

### **Strategic Plan**

The KIUC Board of Directors started the year by setting a new aggressive renewable energy goal of 70 percent generation by 2030, replacing the previous goal of 50 percent by 2023. The Strategic Plan Update 2016-2030 also includes goals such as holding controllable cost increases at or below the cost of inflation, maintaining system reliability of 99.96 or better and addressing the strategic implications of climate change.



KIUC's 2017 Board of Directors with David Bissell and Mayor Bernard P. Carvalho, Jr.



Habitat for Humanity workday July 2017.

### **Caring for Our Community**

KIUC's Sharing of Aloha program provided \$24,000 in grants to Kaua'i non-profit groups in 2017. Recipients included numerous preschools, public and private schools, sports teams, community events and scholarship programs. KIUC employees also took part in a workday at Habitat for Humanity's 'Ele'ele project in July.

In keeping with decades of tradition, the Board of Directors provided matching funds for donations raised from KIUC employees for Kaua'i United Way. The total for 2017 was \$56,421, which placed KIUC in the #2 slot for corporate giving for KUW's annual campaign. KUW provides vital funding for 26 social service agencies, and all money raised stays on Kaua'i.



KIUC funds the Save our Shearwaters program in partnership with the Kaua'i Humane Society.



Cop on Top/Special Olympics August 2017.

# SUMMARY OF OPERATIONS

For the period 01/01/2017 through 12/31/2017



CNN reporter Stephanie Elam interviews KIUC Chairman David Bissell in March 2017.

A slight jump in energy use during 2017 was met by KIUC's newest renewable power source: the Tesla solar storage project. Fluctuations in diesel pricing are increasingly buffered by KIUC's expanding portfolio of longterm renewable energy purchase power agreements, which are being negotiated at well below the current cost of oil. By the end of 2017, KIUC had shifted approximately 3,411 megawatt hours of generation from fossil fuel to renewable energy compared to 2016.

The cooperative is working hard to reduce costs, operate efficiently and effectively, and preserve a strong financial position, while maintaining safety and reliability. Revenues, expenses, and net margins totaled \$147.8 million, \$138.8 million, and \$9.0 million.

respectively, for the twelvemonth period ending December 31, 2017.

As is the case for all electric utilities, the cost of power generation is KIUC's largest expense, totaling \$76.0 million or 51.4 percent of revenues. Commodities, which are fuel and purchased power costs, are the largest component of power generation totaling \$60.6 million. Currently, fossil fuel is the largest component of commodities, followed by biomass, solar and hydropower. The remaining \$15.4 million represents the cost of operating and maintaining the generating units.

Expenses related to operating and maintaining the electric lines totaled \$6.1 million, while the cost of servicing our members was approximately \$2.5 million. Administrative and general costs,

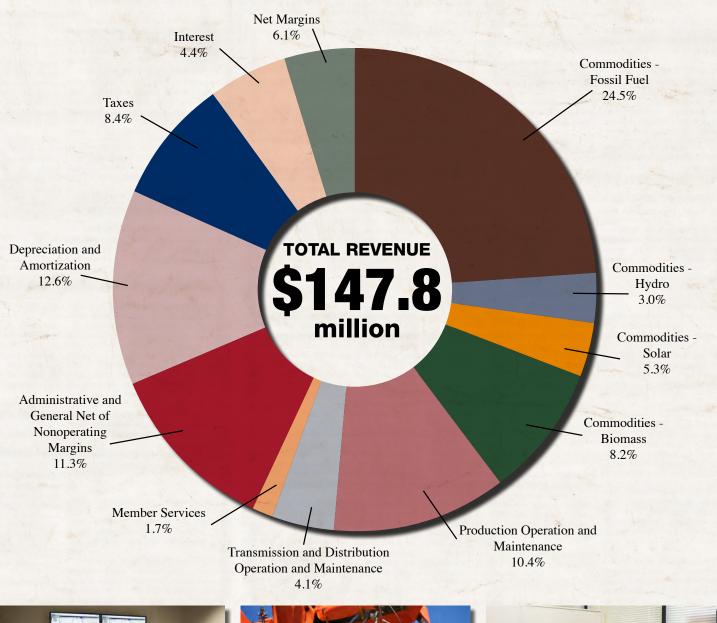
which include legislative and regulatory expenses, engineering, executive, human resources, communications, safety and facilities, information services, financial and corporate services, and board of director expenses, ended the year at \$17.5 million.

The utility business is extremely capital intensive. KIUC's depreciation and amortization of the utility plant totaled \$18.6 million in 2017. Although not subject to federal income taxes, state and local taxes amounted to \$12.4 million last year. Interest on long-term debt, at a very favorable sub-5 percent interest rate, totals \$6.4 million. Non-operating net margins added \$0.7 million to overall net margins. Revenues less total expenses equal margins of \$9.0 million or 6.1 percent of total revenue. Margins are

allocated to consumer members and paid when appropriate.

The direct and non-direct financial benefits of our cooperative structure to KIUC members is significant. Since 2002, KIUC has returned \$37.3 million to members in the form of Patronage Capital Retirements and billing credits. In addition, KIUC contributed \$71,586 to local nonprofits and community organizations in 2017.

Furthermore, the indirect financial benefits (i.e., ownership) include patronage capital that is held by KIUC on behalf of its members to potentially be distributed at future dates as determined by the KIUC Board of Directors. This amounts to \$111.4 million in indirect financial benefits to KIUC members as of December 31, 2017.















## **Balance Sheet**

December 31, 2017 and 2016

	Decer	mber 31,
	2017	2016
ASSETS		
UTILITY PLANT AT COST		
Electric Plant in Service	\$ 541,587,292	\$ 531,571,236
Electric Plant Acquisition Cost	54,852,453	54,852,453
Accumulated Depreciation and Amortization	(290,182,705)	(277,043,994)
Net Electric Plant in Service	306,257,040	309,379,695
Construction Work in Progress	4,779,354	10,497,169
Net Utility Plant	311,036,394	319,876,864
OTHER INVESTMENTS		
Investments in Associated Organizations	1,336,331	1,035,816
Rural Economic Development Loans	960,426	1,162,866
Total Other Invesments	2,296,757	2,198,682
CURRENT ASSETS		
Cash & Cash Equivalents	11,376,600	11,059,315
Restricted Cash & Cash Equivalents	2,484,517	2,267,151
Accounts and Notes Receivable (Less allowance for doubtful		
accounts of \$225,000 in 2017 and \$225,000 in 2016)	9,846,528	10,066,400
Accrued Unbilled Revenue	7,954,977	7,560,590
Inventories	14,379,607	13,796,978
Other Current Assets	1,354,861	1,340,101
Total Current Assets	47,397,090	46,090,535
POST-RETIREMENT BENEFIT ASSET		864,300
DEFERRED DEBITS	11,799,858	11,436,894
Total Assets	\$ 372,530,099	\$ 380,467,275
EQUITIES AND LIABILITIES	the state of the s	
EQUITIES		
Memberships	\$ 515	\$ 499
Patronage Capital	111,417,571	102,596,914
Other Equity	646,973	577,525
Post-retirement Benefit Obligation Gain (Loss)	(1,515,500)	(194,000)
Controlling Equity Interest	110,549,559	102,980,938
Capital Account - A&B KRS II LLC	20,400,187	21,517,825
Non-Controlling Equity Interest	20,400,187	21,517,825
Total Equities	130,949,746	124,498,763
LONG -TERM DEBT, Less Current Maturities	192,756,653	208,649,723
POSTRETIREMENT BENEFITS OBLIGATION	596,600	
ASSET RETIREMENT OBLIGATIONS	2,450,209	2,362,254
CURRENT LIABILITIES		
Current Maturities of Long-Term Debt	15,194,997	14,802,318
Line of Credit	3,000,000	5,308,600
Accounts Payable	5,176,835	5,276,775
Energy Rate Adjustment Clause	4,588	355,924
Consumer Deposits	1,481,759	1,674,548
Accrued Employee Compensation	1,976,448	1,839,328
Accrued Taxes	6,525,850	6,185,140
Other Current and Accrued Liabilities	622,477	611,585
Total Current Liabilities	33,982,954	36,054,218
DEFENDED CREDITS		
DEFERRED CREDITS	11,793,937	8,902,317

# **Statement of Income and Patronage Capital**

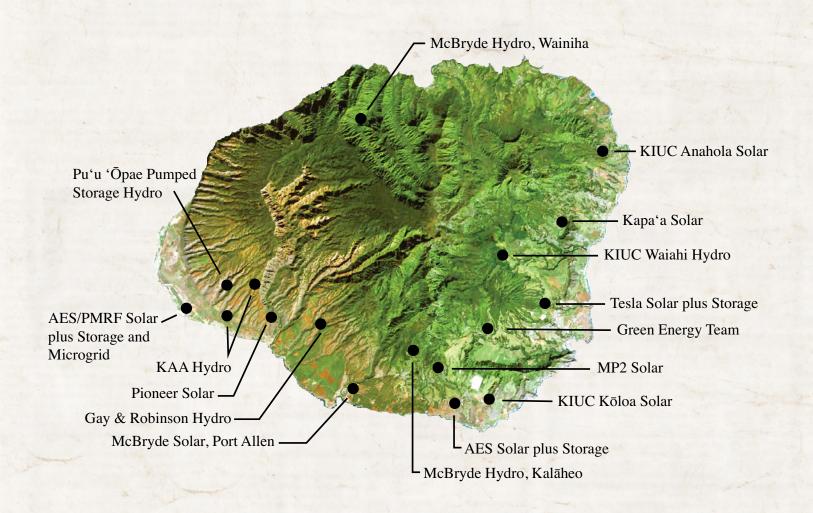
For the years ended December 31, 2017 and 2016

	i Salaha I	Year Ended	December 31,		
	1	2017	10-1-1	2016	
OPERATING REVENUES			-		
Residential	\$	58,459,375	\$	55,787,616	
Irrigation		143,182		16,264	
Commercial and Industrial		88,065,085		85,934,227	
Public Street and Highway Lighting		708,102		1,268,893	
Other Operating Revenues		474,044	16.14	491,563	
Total Operating Revenues	1	147,849,788	*-	143,498,563	
OPERATING EXPENSES		The second			
Power Cost		76,031,389		74,024,340	
Transmission - Operation		380,737		383,830	
Transmission - Maintenance		595,295		776,727	
Distribution - Operation		1,370,681		1,380,267	
Distribution - Maintenance		3,723,289		3,389,191	
Customer Accounts		2,031,531		1,555,263	
Customer Service and Information		434,316		442,917	
Administrative and General		17,513,329		16,927,136	
Depreciation and Amortization		18,589,648		18,472,511	
Taxes		12,456,979		12,060,249	
Accretion Expense		87,955		84,005	
Other Interest Expense		115,851		533,276	
Total Operating Expenses	- 1	133,331,000		130,029,712	
OPERATING MARGINS - Before Interest		14,518,788		13,468,851	
INTEREST ON LONG-TERM DEBT		6,451,639		7,657,491	
OPERATING MARGINS		8,067,149		5,811,360	
NONOPERATING MARGINS					
Interest Income		752,621		683,733	
Capital Credits		318,974		143,430	
Other Nonoperating Income (Expense)		(152,751)		36,996	
Total Nonoperating Margins		918,844	1 2 7	864,159	
NET MARGINS		8,985,993		6,675,519	
Net Loss (Margins) Attributable to Non-controlling Interest		(2,083)		(78,602)	
NET MARGINS - COOPERATIVE	\$	8,983,910	\$	6,596,917	
PATRONAGE CAPITAL - BEGINNING OF YEAR	\$	102,596,914	\$	96,389,604	
Allocation of Net Margins		8,983,910		6,596,917	
Patronage Capital Retired		(163,253)	1	(389,607)	
PATRONAGE CAPITAL - END OF YEAR	\$	111,417,571	\$	102,596,914	
	There is not a second	To the second second			

### **Statement of Cash Flows**

For the years ended December 31, 2017 and 2016

		December 31,		1,
		2017		2016
OPERATING ACTIVITIES				
Net Margins	\$	8,983,910	\$	6,596,917
Adjustments to Reconcile Net Margins to Net Cash from				
Operating Activities				
Depreciation and Amortization		19,112,913		19,004,772
Accretion of Asset Retirement Obligation		87,955		84,005
Interest Earned on Cushion of Credit		(700,416)		(666,463)
Capital Credit Allocations		(318,974)		(143,430)
Net Margins Attributable to Non-controlling Equity Interest		2,083		78,602
Change in Assets and Liabiliaties:				
Accounts Receivable and Unbilled Revenue		(174,515)		(1,604,363)
Energy Rate Adjustment Clause		(351,336)		(903,685)
Inventories and Other Current Assets		(597,389)		832,858
Deferred Debits		(362,964)		(927,092)
Post Retirement Benefit Obligation		139,400		453,100
Payables and Accrued Expenses		(252,803)		(1,114,250)
Deferred Credits		2,891,620		(2,164,067)
Net Cash from Operating Activities		28,459,484		19,526,904
NVESTING ACTIVITIES				
Additions to Utility Plant, net		(12,151,941)		(12,855,132)
Grant Funds and Tax Credit Applied to Utility Plant		2,328,294		18,691,400
Rural Economic Development Loans		202,440		(289,116)
Other Investments		18,459		(2,606)
Net Cash from (used for) Investing Activities		(9,602,748)		5,544,546
FINANCING ACTIVITIES				
Borrowings from Long-Term Debt		-		166,082,640
Principal Payments on Long-Term Debt		(14,799,975)		(143,736,500)
Net Activity on Line of Credit		(2,308,600)		(54,191,400)
Distribution to Non-controlling Equity Interest		(1,119,721)		(1,263,744)
Memberships		16		16
Other Equities		69,448		180,084
Retirement of Patronage Capital		(163,253)		(389,607)
Net Cash (used for) Financing Activities		(18,322,085)		(33,318,511)
CHANGE IN CASH AND CASH EQUIVALENTS		534,651		(8,247,061)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		13,326,466		21,573,527
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	13,861,117	\$	13,326,466
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	The Review N			The same of the
Cash Paid During the Year for:				
Interest		6,567,490		8,190,767
Income Taxes	Mark -	4,079		25,500
Noncash Investing Activities:	114			
Liabilities Incurred for Utility Plant Additions		448,796		495,599



	Type	MW	% of Sales
ACTIVE IN USE			
KIUC, Kōloa	Solar	12.0	4.6
KIUC, Anahola	Solar	12.0	4.6
Green Energy Team	Biomass	6.7	10.4
McBryde, Port Allen	Solar	6.0	2.4
McBryde, Wainiha	Hydro	4.0	3.3
KIUC, Waiahi	Hydro	1.5	1.5
McBryde, Kalāheo	Hydro	2.0	1.0
Gay & Robinson, Olokele	Hydro	1.3	0.8
KAA, Waimea/Kekaha	Hydro	1.5	0.4
Pioneer, Waimea	Solar	0.3	0.1
Kapa'a Solar	Solar	1.0	0.4
Tesla Solar Storage	Solar	13.0	3.3
MP2, 'Ōma'o	Solar	0.3	0.1
Customer Solar	Solar	29.9	11.5
UNDER CONSTRUCTION	V/PERMIT	TING	
Gay & Robinson, Olokele	Hydro	6.0	4.2
AES Lāwa'i Solar Storage	Solar	20.0	11.0
AES PMRF	Solar	14.0	7.0
UNDER CONSIDERATIO	N	100	19 1 ( )
Westside Pumped Hydro Storage	Hydro	25.0	14.0

**Total Renewable Energy in Service 2017** 91.5 MW/44.4%

**Potential Renewable Energy in Service 2025** 156.5 MW/80%

# Vision, Mission and Culture

Vision — Improve the quality of life for KIUC's members and on Kaua'i

**Mission** — Be an energy solutions leader by:

- Safely providing reliable power that is fairly and competitively priced
- © Encourage conservation and efficient use of energy resources
- O Increasing sustainable power supply and environmental stewardship

Culture — The culture is shaped by several elements, all critical to KIUC's success. KIUC embraces the seven cooperative principles and a Hawaiian-based values system, derived from an employee-adopted set of shared values called Ho'oka'ana Waiwai.

# 7 Cooperative Principles

### Voluntary and Open Membership

Cooperatives are voluntary organizations, open to all persons able to use their services and willing to accept the responsibilities of membership, without gender, social, racial, political, or religious discrimination.

#### **Democratic Member Control**

Cooperatives are democratic organizations controlled by their members, who actively participate in setting policies and making decisions. The elected representatives are accountable to the membership.

### **Members' Economic Participation**

Members contribute equitably to, and democratically control, the capital of their cooperative. At least part of that capital is usually the common property of the cooperative. Members usually receive limited compensation, if any, on capital subscribed as a condition of membership.

Members allocate surpluses for any or all of the following purposes: developing the cooperative, possibly by setting up reserves, part of which at least would be indivisible; benefiting members in proportion to their transactions with the cooperative; and supporting other activities approved by the membership.

### **Autonomy and Independence**

Cooperatives are autonomous, self-help organizations controlled by their members. If they enter into agreements with other organizations, including governments, or raise capital from external sources, they do so on terms that ensure democratic control by their members and maintain their cooperative autonomy.

#### **Education, Training and Information**

Cooperatives provide education and training for their members, elected representatives, managers, and employees so they can contribute effectively to the development of their cooperatives. They inform the general public, particularly young people and opinion leaders, about the nature and benefits of cooperation.

#### **Cooperation Among Cooperatives**

Cooperatives serve their members most effectively and strengthen the cooperative movement by working together through local, national, regional, and international structures.

### **Concern for Community**

While focusing on member needs, cooperatives work for the sustainable development of their communities through policies accepted by their members.



